6740/2; 10-2-81

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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2284-2287 Canned fruits, vegetables, tomatoes, fruit juices (West Africa, Middle East, South America). International trading firm with offices in U.S., Dubai, Saudi Arabia, Egypt, Venezuela, Peru, Nigeria and Ghana is interested in American contacts and requests price lists and labels for above products. Bank ref: United Swiss Bank, Zurich. Contact: Dr. S.K. Oatahi, SALEX International, P.O. Box 213, Kew Gardens, New York 11415.

2288-2289 Chicken, butter (Germany). Frozen chicken, whole, 2,000 to 3,000 tons, fresh frozen, Grade A, white (not fish-fed), six to nine weeks old when shipped, giblets in plastic bags, maximum 16 pieces per carton. Butter, fresh, unsalted, 5,000 - 6,000 tons, natural color, white (HIH2) 16% moisture, 2% curd, 20 kg blocs. Prefers offers from producers. Quote FOB European port, E.G. Rotterdam, Antwerpen. Bank ref: Bayerische Vereinsbank, Muenchen. Contact: Christain Visan, G.&G. Welm Gmbh, Waltherstr. 27, D-8000 Muenchen 2, Germany. Telex: 5227320 GWM. Phone: 089/530364.

2290-2292 Rice, corn, sorghum (Ivory Coast). A. Rice, 10,000 mt, 20 or 35% broken, bulk or 50 kg bags. B. Corn, 10,000 mt, yellow or white, bulk or 50 kg bags. C. Sorghum, 5,000 mt, bulk or 50 kg bags. Quote C&F Abidjan. Bank ref: Banque Internationale Pour L'Afrique De L'Quest (Biao). Contact: Djaument Desire, Societe Industrielle Et Commerciale-Eburnea (SICE), B.P.B 45, Abidjan, Ivory Coast. Telex: 3808 CPA-CI. Phone: 22-63-92 or 33-20-49.

2293 Malt (Cameroon). Malt cured without acid or sugar, 25,000 mt per year in quarterly shipments. Quote in French, humidite 4,5 percent max extrait sec 80,0 pourcent min, difference fine/gros monture 2,0 pourcent max 2.0 pour cent max hartons a 45 degree centigrade 36 min. 39 max, kolbach 38 min. 42 max, viscosite 1,55 max, cocloration 2, 4 A 2,8, burcoloration 4,4 (max, 5,0, saccharification 10 A 15 max, aspect du mount - clair, vitesse de fltration - rapide, attenustion appk limite 80 min., proteine total (sec) llhpourcent max, proteine soluble (sec) 4, 2 max. 4,4". Packaging in jute/ polyethelyne bags which are packed in containers for shipment. Labeling in French. Quote CIF Douala port. Bank ref: Banque International Pour L'Afrique Occidentale (Cameroun), B.P. 4001, Douala. Contact: Patrick Kadji, Union Camerounaise De Brasseries, B.P. 538, Douala, Cameroon. Telex: 5259 KN. Phone: 424514.

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2294-2297 Corn, barley, rice, chicken (Swaziland). Interested in large quantities of yellow corn, #2 Grade, for animal feed; barley, 50,000 mt, #2 Grade; rice, 20,000 mt #4 Grade, 4% broken; and frozen broilers, 10,000 mt, First Grade. Quote CIF, Persian Gulf. Bank ref: Bank of Credit and Commerce International, Manzini, Swaziland. Contact: C. Janabhai, Swari Agency Ltd., P.O. Box 176, Manzini, Swaziland. Telex: 2211 WD. Phone: Manzini, Swaziland 53693 or 52337.

2298 Joint venture (Nigeria). Interested in entering into joint venture as follows: feed mill, piggery, frozen chicken and eggs. Feeds should be of high protein. Participation will be 60 percent Nigeria and 40 percent American. Bank ref: Nigeria-Arab Bank, Ltd. Balogun: Acct. # 1267. Contact: Olayinka Ogbara, Ogbard Trading Co., Ltd., 34, Docemo Street, Lagos, Nigeria. Cable: OGBARA, LAGOS. Phone: 663528.

2299 Sorghum (Senegal). Urgently needs offers for 10,000 mt of sorghum, white flour, to be delivered immediately. Price quotations should be CIF Abidjan, Ivory Coast and Lome, Togo. 10,000 mt should be in one shipment, and in bags of 50 or 100 kgs. Would appreciate receiving samples of sorghum offered for sale. Payment will be by a confirmed and Irrevocable Letter of Credit. Contact: Baboucar Bop, 14, Rue De Denain, B.P. 2545, Dakar, Senegal. Telex: 671 SG - CABINE PUBLIQUE.

2300 Corn (Ivory Coast). Yellow corn, 5,000 mt, in 50 kg bags. Quote C&F Abidjan. Bank ref: Barclays Internatonal Ltd. Contact: Joel Pouliquen, General Import, 01 B.P. 1278, Abidjan 01, Ivory Coast. Telex: SENAFRI 3777. Phone: 32-10-36/32-34-26.

2301 Chicken (Denmark). Agent for Egypt wants frozen chickens (slaughtered the Islamic way), 2,000 tons, 900-1400 grams each, individually packed in polyethylene bags, delivery from 3-9 months. Quote C&F, Alexandria, Egypt. Bank ref: Den Danske BAnk, Silkeborgafdelingen. Contact: Henrik Petersen, Danall Trading As, Goertlervej 17, DK-89000 Randers, Denmark. Telex: 65196 DANALL DK. Phone: (06) 417700.

2302 Walnut trees (Greece). Wants young trees (nursery stock), 40,000 to 50,000 trees per year for a total of 500,000 trees in the next 10 years, age not less than 2 years grafted on rootstocks of the Juglans Regia, J. Nigra and Paradox varieties, roots covered with plastic bag. Delivery Piraeus port or Hellinikon Airport. The nursery stocks should be of the Amigo, Ashley, Serr, Tehama, Vina etc. varieties, preferably from the state of California. Pamphlets with relevant information desirable. Quote CIF. Contact: Nikolaos Mandalos, Agricultural Bank of Greece, 23, Venizelou St., Athens, Greece. Telex: 021/5810, 021/6115, 021/6165. Cable: AGRARBANK, ATHENS. Phone: 3224752.

2303 Cheese (Egypt). Government purchasing agency interested in obtaining prices and specifications of 1,000 tons of processed and cheddar cheese from U.S. Quote C&F. Bank ref: National Bank of Egypt. Contact: Wagih Lotfi, General Manager, General Authority for Supply Commodities, 24, El Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM. Cable: ESTRAM.

2304 Condensed milk (Egypt). Request bids for Tender No. 14(1981/82) for the supply of 25,000 cartons sweetened condensed milk. To be shipped in two consignments of 12,500 cartons each starting November 1981. Representative samples to be presented no later than October 24, 1981. Offers to be

submitted no later than noon October 26, 1981. Offers must be made through an Egyptian agent. Contact: General Aughority for Supply Commodities, Purchasing Committee for Animal Products, 24, El-Gomhouria Street, Cairo, Egypt. Cable: ESTRAM. Telex: 92062 ESTRAM.

2305 Wheat flour (Madagascar). Wants wheat flour, maximum moisture 12 percent; shipped in bags of 50 kilos or more. Quantity: between 20,000-50,000 tons. Delivery: 5-10,000 tons until December 1981 and the remaining early 1982. Quote CIF, Tamatave port. Bid deadline Oct. 25. Contact: M. Charles Ranaimbsoa, Directeur General, Tranombarotra Zina, 23 Avenue De L'Independance, Boite Postale 3814, 101 Antananarivo, Madagascar. Telex: CRTV 22394 ANTANANARIVO. Phone: 209-44.

2306 Police dogs, horses (Ecuador). National police wants German shepherd pups, 2 male, 4 female, 6-8 months old, registered, for police work (not for show). Also wants 3 stallions to use for stud and as jumpers for the Police equestrain team. Price around $5,000. Ecuadorean police representative will visit selected U.S. suppliers before making final decision. Quote by air to Quito C&F. Bank ref: Banco Central, Quito. Contact: Jaime Torres, Dvm, Police Nacional, Regimiento Quito, Numero Uno, Quito, Ecuador. Phone: 241-449.

2307-2311 Rice, corned beef, evaporated milk, baked beans, flour (England). Wants parboiled white long grain rice 5,000-15,000 tons USDA Grade 2, packaging in 50 kg bags; corned beef and evaporated milk (unsweetened), one container load each, 5,000 tons each and baked beans, one container load. Also wants corn flour. Wheat flour (self-raising), biscuit flour and wheat flour for bread making, packaged in 50 kg bags. All other products full packing details required. Quote C&F Lagos, Apapa liner terms. Delivery October. Bank ref: Barclays Bank Int Ltd., London SW1. Contact: K. Srinivasan Company, Jaykay Group Limited, 9 Roxborough Road, Hal 1NS, England. Telex: 8951755 JAYKAY 'G'. Phone: 01 863 0134.

2312 Corn, wheat offals (England). Wants yellow corn and wheat offals - both for poultry feed. Quantity: ship load min: 50,000 tons. Wheat offal initially 25,000 tons. Quality: approx: 15.5 moisture content, mainly for poultry feed. Packaging: 50 kg bags (synthetic & paper material). Quote CIF Port Harcourt or Warri (Nigeria, West Africa). Delivery ASAP. Bank ref: National Westminster Bank, London. Contact: F. Dar/Mr. Odefirany, Loniba Limited, 63 Toynbee Road, Wimbledon, London SW20 8SH, England. Telex: 896559 GECOMS G. Phone: 01 540 7955.

2313-2316 Sugar, wheat, rice, vegetable oil (England). Wants sugar white refined, wheat, No. 2-4% broken rice and vegetable oil. Quantity: 50,000 tons each commodity. Packaging: indicate available packaging. Quote CIF, C&F & FOB. Delivery November 1981. Contact: David H. Matthews, Matthews Food Brokers, 1 Kings Close, Ossett, W. Yorkshire, England. Phone: 0924 271868.

2317-2318 Dried sweet corn, milk (England). Wants (A) dried sweet corn, quantity to be specified; (B) milk powders - skimmed and full cream, 1,500 mt skimmed milk powder & 80 mt full cream. Quality: First Grade. Packaging: both in 25 kg bags. Quote FOB West Coast and also East Coast, USA. Delivery October/November 1981. Contact: J. Ellis-Vaughan, J. Ellis-Vaughan (Counselors), 11 Connaught Place, London W2 2ET, England. Telex: 668920 FOR ATTN: V-ONE. Phone: 01 258 0077.

2319 Wheat (England). Wants 100,000 tons of wheat, new crop No. 2. Packaging: 50 kg bags. Quote Alexandria, Egypt. Delivery October-Urgent. Bank ref: Barclays Bank Ltd., Edgware, Middlesex. Contact: S. Andani, Jayriz Exporter & Importer Ltd, 688 Pinner Road, Pinner, Middlesex, England. Telex: 923421. Phone: 01 429 1249.

2320 McIntosh apples (England). Wants container-loads of McIntosh apples. Quality: Grade A. Packaging: 1/20's-1/40's. Quote C&F London Port. Delivery ASAP. Bank ref: Coutts & Co., Ltd., Woking, Surrey. Contact: A.K. Ballantine, A.K. Ballantine & Co., Ltd., Pirbright, Surrey, England. Phone: 048 673364. Cable: FRUITFUL, LONDON.

2321 Corn (England). Wants 100,000 tons of yellow corn. Quality Grade 2 of U.S. Packaging: in bulk. Quote FOB East Coast or C&F Iranian safe port. Delivery Nov. 81/Feb. 82. Bank ref: National Westminster Bank Ltd. Contact: Alex Coutroumanides, Serbotrans (UK) Ltd., 3, Julian Avenue, Acton, London W3, England. Telex: 8813386 ADECOM. Phone: 01 993 5283.

2323-2324 Prepared feeds, sardines (Cameroon). Prepared feeds and feed ingredients for animals and fowls, and sardines in edible oil. Feed packed in polyethene jute bags, 50 and 100 kgs. Labelling in French. Quote CIF Douala port. Bank ref: Societe Camerounaise De Banque, B.P. 4013, Douala Biao Cameroun, B.P. 4001, Douala. Contact: Jean Marie Youman, Societe Sippcan, B.P. 1219, Douala, Cameroon.

2325-2327 Chicken, turkey, beef liver (Egypt). Frozen chicken, 900-1,400 grams per bird, 200-500 mt monthly; chicken parts, legs (drumsticks); 400 mt monthly; turkey (whole) toms, 6-9 kg each, 200 mt; turkey parts (hind quarters), 200 mt monthly; selected beef liver, 200 mt monthly; beef liver - grade 2, 200 mt monthly; turkey liver, 50 mt monthly, turkey tails 400 mt monthly. Grade A quality. Beef liver should not exceed 15-16 lbs and should be steers. All should be slaughtered according to Islamic rites. Quote C&F Alexandria or Port Said, Egypt. Bank ref: Cairo Barclays International Bank, Cairo Bank, Alexandria. Contact: Mrs. Hoda M. Metawi, East Star Import-Export Office, 109, Mosque Attarine Street, Alexandria, Egypt. Telex: 54325-FOOD UN. Cable: FOODRY. Phone: 809911, 70022, 26858 - Alexandria.

2328 Chicken (Austria). Chickens (Islamic slaughter), 1st order 10 containers for each destination/contract possible, Grade A size 800-1300 grs killed 15-17 weeks, plastic bags in m/carton of similar weights. Islamic certificate needed. Quote CIF Alexandria Egypt and Algiers. Bank ref: Osterreicherlandes Bank, Vienna, Austria. Contact: Alex Massey, International Representative, Silbergasse 9/1/4, 1190 Vienna, Austria. Telex: 76193 HISPA. Phone: 31 72 65/66 or 36 42 07.

2331 Popcorn (Colombia). Wants 15 tons divided into five ton shipment every thirty days, first and second class quality, 50 pounds packages. Phytosanitary certificate required. Quote FOB Cartagena. Bank ref: Banco Anglo Colombiano, Banco Frances E Italiano - Bucaramanga. Contact: Juvenal Botello Quintero, Central De Viveres, Carrera 16 No. 31-42., Apartado 1624 Bucaramanga, Colombia. Phone: 24731/21854/23371.

2332 Cherries, caper berries (Guatemala). Maraschino cherries (with or without stem) and caper berries, 3,000 to 5,000 pounds of each, first quality,

commercial size, (for repacking), delivery within two months, certificate of origin required. Quote CIF and FOB. Bank ref: Banco Industrial, 7 Avenida 5-10, Zona 4, Guatemala City. Contact: Danny Edward Zaid, Almacen Diana, 18 Calle 4-31, Zona 1, Guatemala City, Guatemala. Phone: 910296, 914107, 25490.

2333-2335 Canned fruits, vegetables, tomato powder, mutton (Oman). Government has issued tender with deadline Oct 20 for following annual quantities: Fruits (pear, apricot and peach halves, pineapple, fruit cocktail) 175,474 kgs; vegetables (potatoes, beans, peas, slices green beans, red kidneys), 473,613 kg; tomato powder 49,061 kg; corned mutton 33,377 kg; unsweetened milk 324,686 kg. Also interested in coffee, custard powder and vermicelli. Quote C&F Muscat with samples. Delivery over 12 months beginning Dec 1. Packages must describe contents, number units and net wt, date of manufacture. Full details from address below. Contact: Khimji Ramdas, Box 19, Muscat, Sultanate of Oman. Phone: 745601. Telex: 3289 MB.

2336-2337 Canned foods, fruits, (Colombia). Canned foods, 20,000-40,000 cases month, U.S. standards, Spanish English labels, quote FOB Miami. Fresh fruits in season (apples, peaches, apricots, pears, plums, grapes, sweet cherries, Maraschino cherries) Fancy and Extra Fancy, total of 40,000 boxes monthly, Phytosanitary and quality certificate required. Bank ref: Banco De Colombia, Centro 93, Banco De Bogota, Calle 92 Carrera 15. Contact: Luis Fernando Arias, Representaciones Paria Viana Ltda., Calle 93 No. 14-20, Of. 611, P.O. Box 91151, Bogota, D.E.. Colombia. Telex: 45428 CAP CO 43188 APVLCO. Cable: REPAVIANA. Phone: 2571710/30/81.

2338-2339 Pulses, garlic, dried onions (Colombia). Pulses (lentils, whole green and yellow peas) 1,000 tons minimum for year, U.S. 1 (Alaska or No. 2, 5-6 1/2 mm diameter. Fresh garlic, U.S. 1, cardboard boxes, dried onions (chopped, granulated or powdered) drums, garlic and onions total 100 tons year. Phytosanitary and quality certificate required. Quote: pulses FOB Pacific Northern port, garlic and onions FOB Miami or New Orleans. Bank ref: Banco De Colombia, Centro 93, Banco De Bogota, Calle 92 Carrera 15. Contact: Luis Fernando Arias, Representaciones Paria Viana Ltda., Calle 93 No. 14-20, Of. 611, P.O. Box 91151, Bogota, D.E.. Colombia. Telex: 45428 CAP CO 43188 APVLCO. Cable: REPAVIANA. Phone: 2571710/30/81.

2340-2342 Corn oil, soybean and vegetable oil (Jordan). Company plans to bottle corn oil, soybean and vegetable oil in Jordan for use on local market and for export to neighboring countries. Would like to be contacted by American firm capable of dealing in bulk quantities (barrels or tankers). Interested firms should contact direct by telex ASAP. Contact: Khalid Soutari, President, Soutari International Corporation, Ijm O. Dox 925347, Amman, Jordan. Telex: 21021 SOUTRI, JO.

New Publications

Single copies of the following are available by writing the Information Service Staff, FAS, U.S. Department of Agriculture, Washington, D.C. 20250.

World Oilseed Situation, FOP 16-81, September 1981.

World Cotton Situation, FC 20-81, September 1981.

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